

September 10, 2024

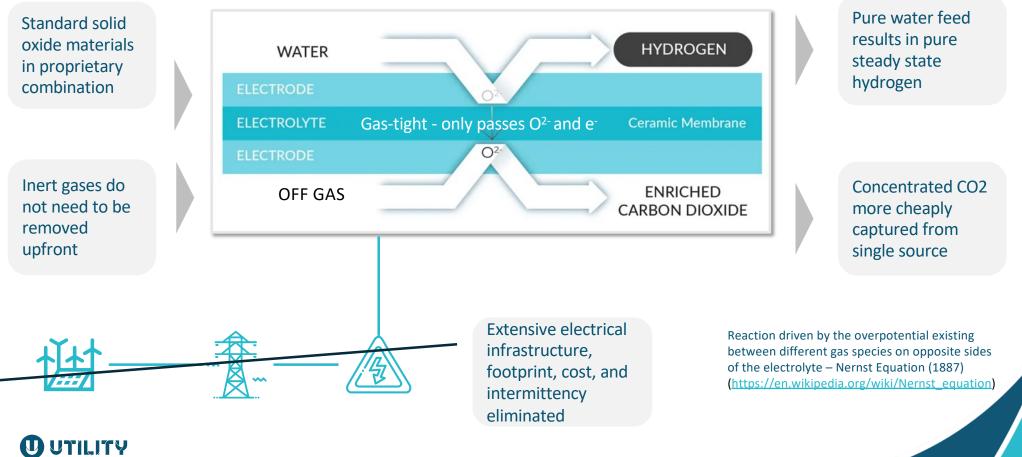
## Decarbonizing Existing Infrastructure and Processes

Claus Nussgruber Utility Global CEO and President



## eXERO – electrolysis without electricity

Elegant single electrochemical reactor design with "built-in" product separation



### **Electrolysis**



#### combines the best of both

### **Gas Processing**

## Elegant and competitive solution

- No need to remove inerts
- Minimal to no H2 purification
- Eliminates electrical infrastructure
- Scales from 1 tpd to "500" tpd
- Low pressure capability ideal for waste gas consumption
- No rare or precious metals

# Superior, highly flexible operation

- Rapid load following ideal for variable off-gas feed
- Hot restarts from within minutes
- Long run-times between major relifes as more durable than traditional electrolysis cell-blocks

### Attractive integration with existing processes

- Energy self-sufficient with no waste heat while offering energy integration opportunities
- Small footprint as high energy density and no electricals
- Highly modular factory manufactured transportable reactor encompasses majority of plant scope

### >50 tpd H2 : \$1 - 2/kg | 1 - 10 tpd H2 : \$2 - 4/kg

## UTILITY

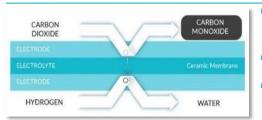
## $e \times$ ERQ technology platform with multiple use cases

#### H2gen™



#### CO-Gen<sup>™</sup>

**O**UTILITY



### react to form concentrated H<sub>2</sub> and enriched CO<sub>2</sub> Validated in pilot and field demo

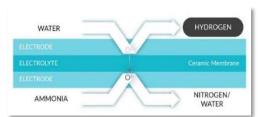
- Next: Development & deployment of commercial reactor in 1 -3tpd H2 range
  - Efficiently converts vented CO<sub>2</sub> into syngas to produce sustainable chemicals and fuels
- Extensively validated in lab,
- Next: Piloted as part of commercial reactor development; small commercial demo oppt.



#### Circular carbon

- **Renewable fuels**
- Green chemicals

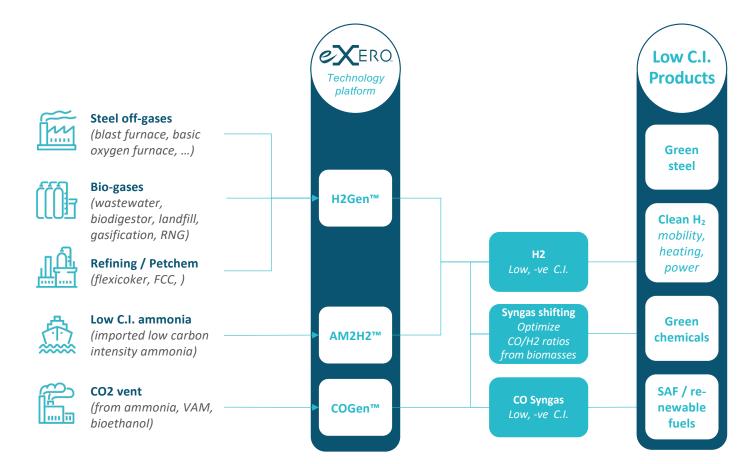
#### Ammonia (AM2H2™)



- Converts ammonia into pure H<sub>2</sub> in a single process step
- Concept shown in lab
- Next: Lab validation with targeted material set, seek partner to pilot/demo/commercialize

Low carbon ammonia supply chain

## ERO - decarbonizing existing infrastructure - ~\$700B TAM Unlocks multiple pathways, lowering carbon intensity of high emission industries



- eXERO<sup>™</sup> decarbonizes hard to decarbonize industries through multiple pathways
- Converts challenging offgases into high value low carbon intensity energy / feedstock
- Connects different industries to achieve mutual decarbonization benefits



## H2Gen<sup>™</sup> transitioning to commercial scale-up

Field demo moving into first commercial development

Pilot Plant 2022 | Proven Technology



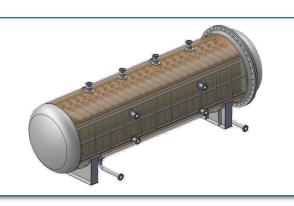
- Successfully proven at pre-commercial scale
- 1,000 x scale up from lab
- ~4,000 hours of runtime
- Hot restarts in <45 min</p>
- No material degradation

Field Demo Q4 2023 | Steel Application



- Producing H₂ directly from blast furnace gas in single eXERO<sup>™</sup> reactor step
- Performance above expectations
- Optimizing operational integration





**Commercial** 

2024 - 2027

- First deployment expected @ 1 3 tpd H<sub>2</sub>
- Stepping-stone to larger facilities
- Standard modularized reactor for all applications
- Deep commercial pipeline across steel, biogas, chemicals, refining, ammonia, mobility
- Increasingly advanced commercial discussions globally



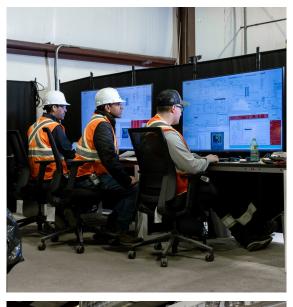
Expect 1<sup>st</sup> deployment in 1 – 3 tpd range

### **Objectives & Achievements**

- Demonstrate direct conversion of steel gases into H2 using the eXERO<sup>™</sup> technology
- Develop a detailed data map to complement existing lab and pilot data
- Gain operational experience in directly coupling with a steel process

#### **Key Achievements**

- >2,500hrs producing H2 directly from blast furnace gas
- Many specialist tests successfully completed
- ~20 blast furnace gas interruptions, switching into standby and back online in minutes



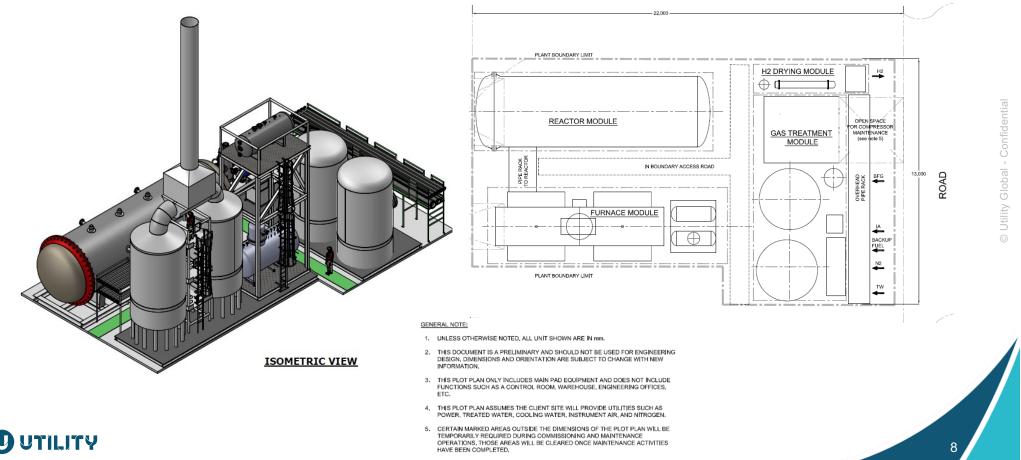






## Plot plan for single reactor plant

### 1.5 TPD plot plan for project currently developing

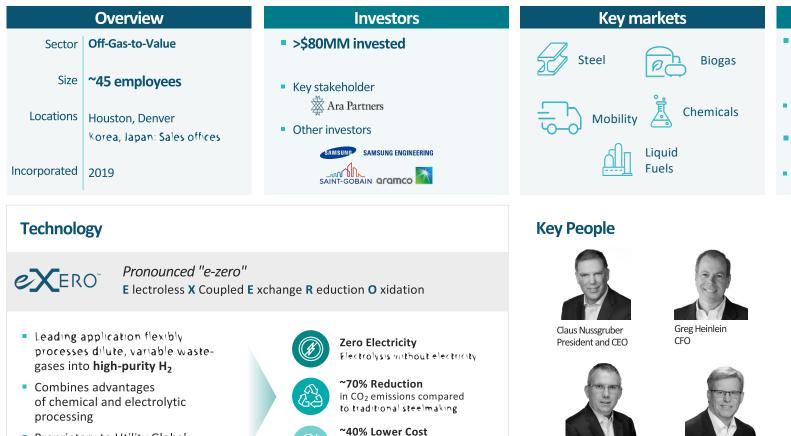


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## **Company Overview**



compared to alternative

technologies like H<sub>2</sub> DRI-EAF

Proprietary to Utility Global

## 

Stefan Reinartz СТО



COO





Vladimir Novak

CCO

Kelly Goranson





**Commercialization progress** 

- Field demo producing H<sub>2</sub> from blast furnace in single reactor Successful pilot plant program with >4,000 hr runtime
- Multiple LOIs paving path towards commercial agreements
- **Extensive global opportunity** pipeline across sectors
- Strong IP position with 25 patents (+20 pending); significant body of trade secrets
- Otility Global Confidential

## Why Invest in Utility Global

### Differentiated technology provides \$700B TAM

#### **Key Investment Features**

- >\$700Bn TAM across diverse markets and geographies
- Solves compelling problems clean H<sub>2</sub> production and concentrating industrial CO<sub>2</sub> for cost-effective sequestration
- ~20 active project engagements with blue chip partners, underpinned by a robust pipeline
- Profitably decarbonizes existing industries and provides option value with technology platform (H2Gen<sup>™</sup>, CO-Gen<sup>™</sup>, AM2H2<sup>™</sup>)
- No renewable power or exotic materials required, resulting in 40% 50% cost savings over electrolysis
- Lowest total cost of ownership with high standardization, easy to scale up and down

#### Business Model with Great Upside for Infrastructure Investments

- Establish early revenue with 20 30 small-scale unit sales, while bringing down the cost of manufacturing and supply chain
- Larger facilities benefit from cost reductions of smaller systems, while being prime infrastructure investments with build, own, operate
- Will maximize returns by flexing to most attractive opportunities in a hybrid go-to-market strategy

#### Thoughtful Business Plan

- Near-term, finalize 3 5 commercial contracts, develop next reactor design to deliver first commercial system
- Minimize cash burn with funded partnerships and rapid, parallel system developments
- Utilize multi-physics modeling for reactor design and conversion optimization

# Thank You



